

## Investment option flexibility

The investment option flexibility built into the self-invested personal pension (SIPP) with Rowanmoor offers the ability to create unusual and diverse investment portfolios, or to simplify the portfolio and benefit from reduced charges.

If circumstances change, so can the SIPP, by adapting to differing investment requirements throughout an individual's lifetime.

### Single Investment Option

Designed for those looking to invest in a managed portfolio with a discretionary fund manager, stockbroker, or fund platform. The simple structure and lower fees of the SIPP's single investment option make it a good entry level SIPP for individuals looking for a first class, bespoke SIPP service.

### Full Investment Option

Unlocks the SIPP's complete investment flexibility. There are no restrictions on the number of investments which may be held, so it gives the opportunity to diversify and establish multiple investment portfolios, or invest in other assets, such as commercial property, unquoted shares and intellectual property.

The adaptive nature of the Rowanmoor SIPP means that members are able to move between the two investment options during the life of their plan. Fees and services offered vary, depending on the option chosen and the facilities used. This gives excellent flexibility, for example, to start with a lower cost single investment SIPP, whilst funds are accumulated, before diversifying into a more complex portfolio then moving back to a single investment platform, or discretionary fund manager, when nearing retirement.

The Rowanmoor SIPP is a true 'lifestyling' product which adapts to suit individual circumstances at every stage of life. Take a look at the example of Tom below.

### Age 35

Tom has an established company-funded pension as part of his employment benefits, but chooses to open a SIPP to run alongside it and makes a contribution of £200 per month.

### Age 45

Tom has been made redundant and is now self-employed. He uses part of his redundancy pay-out to make a net contribution of £32,000 into his SIPP, with the basic rate of

tax reclaimed making a gross contribution of £40,000. As his income for the year was high he is able to claim higher rate tax relief on the contribution via his self-assessment tax return. Having received professional advice, he has decided to diversify. Additional funding has allowed him to purchase some office accommodation through his SIPP, which provides a healthy rental yield. He is also able to place a small proportion of his fund into some non-standard investments, having been made aware of all the inherent risk.

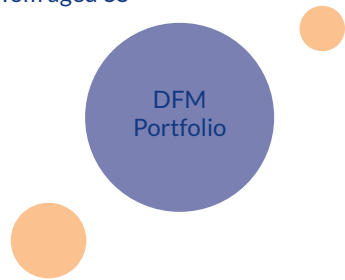
### Age 55

Tom is considering his retirement options. He is able to move his old company-funded pension into his SIPP which will provide a good income if crystallised. However, at this stage of his life he does not want any significant risk attached to his investment portfolio and so decides to dispose of his commercial property and non-standard investments and switch back to a single investment option SIPP with a basic investment portfolio and lower charges.

The Rowanmoor SIPP offers full retirement option flexibility, so by the time Tom retires at age 65 he can choose the most appropriate income for his needs.

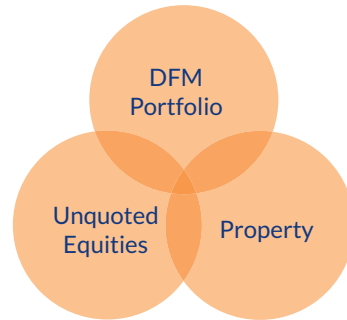
### Single investment option

Tom aged 35



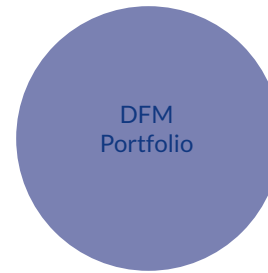
### Full investment option

Tom aged 45



### Single investment option

Tom aged 55



The table below shows the comparative costs for charges associated with the two options and how they may apply in practice.

Single investment option		Full investment option		Single investment option	
DFM Portfolio		DFM Portfolio Unquoted shares Commercial Property		DFM Portfolio	
Establish a new SIPP	£100	Encashing funds from investment potfolio	NIL	Annual administration	£250
Arrange and accept cash transfer value	NIL	Agreeing and arranging borrowing	£450*		
Establish investment portfolio	NIL	Unquoted share purchase	£525		
Annual administration	£250	Unquoted share sale	£260		
		Property acquisition	£750		
		Property sale	£375		
		Annual property charge	£275**		
		Annual administration	£495		

Fees are correct as at 6 April 2017, and are subject to VAT.

\* Borrowing fees vary.

\*\* Initial annual property charge is billed pro rata to the plan anniversary.

A Rowanmoor SIPP is a plan for life. The bespoke service offered is enviable in the pensions industry and our award-winning administrators have a reputation for exceptional customer service. A dedicated administrator works closely with the member and their adviser to achieve objectives within our service standards. Customers are also supported by our experienced consultants and National Sales Team, and specialist Pensions Technical, Actuarial and Scheme Property Teams.

A Rowanmoor SIPP provides:

- a tax-efficient way to build up a pension fund;
- control to invest in assets of choice;
- streamlined arrangements with selected investment partners;
- unrestricted access to online valuations;
- flexibility to choose when and how to take benefits;
- a retirement income for life;
- options for providing benefits for dependants and nominated beneficiaries following death.

For more information on Rowanmoor's products and services please visit our website [www.rowanmoor.co.uk](http://www.rowanmoor.co.uk), call 03445 440 550, or email [enquiries@rowanmoor.co.uk](mailto:enquiries@rowanmoor.co.uk).

The information contained in this document is based on our understanding of current pension law and taxation and is correct at the time of production. It does not constitute financial or other professional advice and should not be used in isolation in any suitability report or letter.